

# Willis Lumber Company, Inc.

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*Fine Hardwoods Since 1887*

**PRICES SUBJECT TO CHANGE WITHOUT NOTICE**

SEPTEMBER 1, 2010

- ◆ FREE DELIVERY IN OHIO OF MIXED ORDERS OF 500 BD.FT. OR MORE
- ◆ ALL OUT OF STATE ORDERS REQUIRE A DELIVERY CHARGE - CALL US FOR A FREIGHT QUOTE
- ◆ 100 BD.FT. ORDERS MUST BE MAXIMUM OF TWO ITEMS, ADDITIONAL ITEMS CAN BE ANY AMOUNT
- ◆ ORDERS 250' & OVER MAY BE ANY COMBINATION OF MIXED SPECIES, GRADE, THICKNESS OR AMOUNTS
- ◆ ORDERS 100-499 BD.FT. PRICED F.O.B. OUR YARD, DELIVERY SUBJECT TO FREIGHT CHARGES
- ◆ NO DEDUCTION FOR KILN SHRINKAGE - YOU BUY 100 BD.FT. - YOU RECEIVE 100 BD.FT. MEASURE
- ◆ SCHOOL GRADE CALLED "FAS&1C" (50% FAS&SEL & 50% #1COMMON)
- ◆ 24/7 PICK UP - FOR THOSE WHO CANNOT PICK UP DURING NORMAL BUSINESS HOURS  
ADVANCE NOTICE - SEE DETAILS ON WEB SITE OR CALL FOR MORE INFORMATION
- ◆ MILLWORK OFFERED: (MINIMUM MILL CHARGE OF \$15.00 PER ORDER)
  - SURFACE TWO SIDES, STANDARD THICKNESS \$ .12 PER BD.FT.
  - STRAIGHT LINE RIP, ONE EDGE \$ .12 PER BD.FT.

**OPEN: MONDAY THROUGH FRIDAY 8AM-5PM - 24/7 PICK UP FOR ORDERS PLACED IN ADVANCE**  
**ALL ORDERS BEING PICKED UP MUST GIVE MINIMUM TWO DAYS PRIOR NOTICE!**  
**WE ALSO ALLOW AN \$.10 PER BD.FT. PICK UP ALLOWANCE ON ALL 500 BF OR MORE ORDERS!**

|  | PRICED PER BD.FT.<br>MINIMUM ORDERS |              |            |         |         | PRICED PER BD.FT.<br>MINIMUM ORDERS |       |      |      |      |
|--|-------------------------------------|--------------|------------|---------|---------|-------------------------------------|-------|------|------|------|
|  | 2000'                               | 1000'        | 500'       | 250'    | 100'    | 2000'                               | 1000' | 500' | 250' | 100' |
| <b>ASH</b>   |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" FAS&SEL   | \$1.97                              | \$2.04       | \$2.10     | \$2.42  | \$2.73  |                                     |       |      |      |      |
| 1" FAS&1C  | \$1.83                              | \$1.89       | \$1.95     | \$2.24  | \$2.54  |                                     |       |      |      |      |
| 1" #1COMMON  | \$1.68                              | \$1.74       | \$1.79     | \$2.06  | \$2.33  |                                     |       |      |      |      |
| 2" FAS&SEL   | \$2.36                              | \$2.43       | \$2.51     | \$2.89  | \$3.26  |                                     |       |      |      |      |
| 3" BAT BLANKS  |                                     | 3" x 3" x 3' | \$15.00/EA |         |         |                                     |       |      |      |      |
| <b>BASSWOOD</b>  |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" FAS&SEL   | \$1.83                              | \$1.89       | \$1.95     | \$2.24  | \$2.54  |                                     |       |      |      |      |
| 1" FAS&1C  | \$1.62                              | \$1.67       | \$1.72     | \$1.98  | \$2.24  |                                     |       |      |      |      |
| 1" #1COMMON  | \$1.40                              | \$1.45       | \$1.49     | \$1.71  | \$1.94  |                                     |       |      |      |      |
| <b>BEECH</b>   |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" SEL&BTR   | \$1.65                              | \$1.71       | \$1.76     | \$2.02  | \$2.29  |                                     |       |      |      |      |
| <b>BIRCH, YELLOW</b>   |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" FAS&SEL   | \$3.20                              | \$3.30       | \$3.40     | \$3.91  | \$4.42  |                                     |       |      |      |      |
| 1" SHORTS  | \$2.55                              | \$2.55       | \$2.55     | \$2.93  | \$3.32  |                                     |       |      |      |      |
| <b>CEDARS:</b>   |                                     |              |            |         |         |                                     |       |      |      |      |
| <b>AROMATIC RED CEDAR</b>  |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" #1C&BTR   | \$1.97                              | \$2.04       | \$2.10     | \$2.42  | \$2.73  |                                     |       |      |      |      |
| <b>WESTERN RED CEDAR</b>   |                                     |              |            |         |         |                                     |       |      |      |      |
|  | (PRICED PER LINEAL FOOT)            |              |            |         |         |                                     |       |      |      |      |
| S1S, 2E, FINISHED 3/4" HIT OR MISS                                   | PARTIALLY AIR DRIED 40% OR LESS     |              |            |         |         |                                     |       |      |      |      |
| 1" S3S 3/4" X 3-1/2" STD&BTR   | \$ .43                              | \$ .45       | \$ .46     | \$ .53  | \$ .60  |                                     |       |      |      |      |
| 1" S3S 3/4" X 5-1/2" STD&BTR   | \$ .79                              | \$ .81       | \$ .84     | \$ .97  | \$ 1.09 |                                     |       |      |      |      |
| 1" S3S 3/4" X 7-1/2" STD&BTR   | \$1.40                              | \$1.45       | \$1.49     | \$1.71  | \$1.94  |                                     |       |      |      |      |
| 1-3/4" X 4" RGH STD&BTR  | \$1.27                              | \$1.31       | \$1.35     | \$1.55  | \$1.76  |                                     |       |      |      |      |
| 1-3/4" X 6" RGH STD&BTR  | \$1.96                              | \$2.02       | \$2.08     | \$2.39  | \$2.70  |                                     |       |      |      |      |
| <b>CHERRY</b>  |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" FAS&SEL   | \$3.14                              | \$3.24       | \$3.34     | \$3.84  | \$4.34  |                                     |       |      |      |      |
| 1" FAS&1C  | \$2.54                              | \$2.62       | \$2.70     | \$3.11  | \$3.51  |                                     |       |      |      |      |
| 1" #1COMMON  | \$1.93                              | \$1.99       | \$2.05     | \$2.36  | \$2.67  |                                     |       |      |      |      |
| 2" FAS&SEL   | \$4.61                              | \$4.75       | \$4.90     | \$5.64  | \$6.37  |                                     |       |      |      |      |
| <b>CHERRY 8" &amp; WIDER, 9 &amp; 10' LENGTHS "LIMITED QUANTITY"</b> |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" FAS/1FFAS 90/70 RED   | \$4.30                              | \$4.43       | \$4.57     | \$5.26  | \$5.94  |                                     |       |      |      |      |
| <b>CYPRESS - AD 15-18% M.C</b>                                       |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" 6" WIDE SEL&BTR   | \$3.54                              | \$3.66       | \$3.77     | \$4.34  | \$4.90  |                                     |       |      |      |      |
| 1" 8" WIDE SEL&BTR   | \$3.10                              | \$3.20       | \$3.30     | \$3.80  | \$4.29  |                                     |       |      |      |      |
| 1" 6 or 8" WIDE #1&#2COM   | \$2.15                              | \$2.22       | \$2.29     | \$2.63  | \$2.98  |                                     |       |      |      |      |
| 1" 10" WIDE #1&#2COM   | \$2.32                              | \$2.40       | \$2.47     | \$2.84  | \$3.21  |                                     |       |      |      |      |
| <b>EXOTICS:</b>  |                                     |              |            |         |         |                                     |       |      |      |      |
| <b>MAHOGANY, HONDURAS</b>  |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" FAS&SEL   | \$8.40                              | \$8.67       | \$8.94     | \$10.28 | \$11.62 |                                     |       |      |      |      |
| 2" FAS&SEL   | \$8.68                              | \$8.95       | \$9.23     | \$10.61 | \$12.00 |                                     |       |      |      |      |
| <b>MAHOGANY, SAPELE</b>  |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" SEL&BTR   | \$4.80                              | \$4.96       | \$5.11     | \$5.88  | \$6.64  |                                     |       |      |      |      |
| 2" SEL&BTR   | \$5.09                              | \$5.26       | \$5.42     | \$6.23  | \$7.05  |                                     |       |      |      |      |
| <b>PADAUK</b>  |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" FAS&SEL   | \$4.87                              | \$5.02       | \$5.18     | \$5.96  | \$6.73  |                                     |       |      |      |      |
| <b>PURPLEHEART</b>   |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" FAS&SEL   | \$4.54                              | \$4.69       | \$4.83     | \$5.55  | \$6.28  |                                     |       |      |      |      |
| <b>HICKORY</b>   |                                     |              |            |         |         |                                     |       |      |      |      |
| 1" FAS&SEL   | \$2.25                              | \$2.32       | \$2.39     | \$2.75  | \$3.11  |                                     |       |      |      |      |
| 1" SHORTS  | \$1.72                              | \$1.72       | \$1.72     | \$1.98  | \$2.24  |                                     |       |      |      |      |

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